



**American Continental Insurance Company**

An Aetna Company  
800 Crescent Centre Dr.  
Suite 200  
Franklin, TN 37067

# Application for Medicare Supplement Insurance

from American Continental Insurance Company

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- Print clearly and use blue or black ink.
- If only one applicant, just complete **Applicant A** information.
- Complete all required sections of the application. Any incomplete or missing information could delay processing of your application.

## 1. Applicant A information

Write the name as stated on the Medicare card. Provide a copy of the Medicare card with the application if possible.

Full name of proposed insured *First, M.I., Last*

Address

Phone

City

State

Zip

E-mail

Social Security Number

Write the date of birth that is on the birth certificate.

Birth date *mm/dd/yyyy*

Age

Please mark all yes or no questions with an "X".

Height *Feet and inches*

Weight *Pounds*

Male

Female

Do not answer the tobacco question if applying during the Open Enrollment or Guarantee Issue Period.

Are you a legal resident of the United States?

Yes

No

Have you used any form of tobacco in the past 12 months?

Yes

No

Include any letters associated with the Medicare number and in the appropriate position. If applicant has not received a Medicare card yet, put "No Medicare number yet".

Medicare card number

Date enrolled in:

Medicare Part A

Medicare Part B

## Applicant B information

Review instructions above before completing.

Full name of proposed insured *First, M.I., Last*

Address

Phone

City

State

Zip

E-mail

Social Security Number

Birth date *mm/dd/yyyy*

Age

Height *Feet and inches*

Weight *Pounds*

Male

Female

Are you a legal resident of the United States?

Yes

No

Have you used any form of tobacco in the past 12 months?

Yes

No

Medicare card number

Date enrolled in:

Medicare Part A

Medicare Part B

For Agent Use Only

Check if application is for:

**Applicant A**

Open Enrollment

Guaranteed Issue

**Applicant B**

Open Enrollment

Guaranteed Issue

Mail policy(ies) to:

Agent

Applicant(s)

# Application for Medicare Supplement Insurance

## 2. Plan and premium information

You have a choice among several payment options or modes for paying your premium (annual, semi-annual, quarterly and monthly electronic funds transfer).

If applying for household discount: provide the discounted and non-discounted premium amounts.

### Household premium discount eligibility information

To be eligible for the household discount as outlined below, please answer the applicable eligibility questions in this section.

- 1) Is the other Medicare eligible adult applying either:
- a. your spouse; or
  - b. someone with whom you have continuously resided for the past 12 months?

**Applicant A**     Yes     No

**Applicant B**     Yes     No

If both answered "yes", you will qualify for the household premium discount.

- 2) Is the other Medicare eligible adult who already has coverage under an American Continental Insurance Company Medicare Supplement policy either:
- a. your spouse; or
  - b. someone with whom you have continuously resided with for the past 12 months?

**Applicant**     Yes     No

If yes, please provide the following information:

Name: \_\_\_\_\_

Address: \_\_\_\_\_

Policy Number: \_\_\_\_\_

Upon verification of eligibility, both will qualify for the discount.

### Applicant A

Plan selected: \_\_\_\_\_

Requested Medicare Supplement effective date: *mm/dd/yyyy*

Modal premium: \$ \_\_\_\_\_ Payment mode:  Annually     Quarterly     Semi-Annually  
 Monthly EFT (Electronic Funds Transfer)

Modal premium with discount: \$ \_\_\_\_\_

Application fee: \$ \_\_\_\_\_

Total initial premium collected/draft: \$ \_\_\_\_\_

#### Initial premium:

- Draft initial premium upon policy approval
- Draft initial premium on policy effective date

### Applicant B

Plan selected: \_\_\_\_\_

Requested Medicare Supplement effective date: *mm/dd/yyyy*

Modal premium: \$ \_\_\_\_\_ Payment mode:  Annually     Quarterly     Semi-Annually  
 Monthly EFT (Electronic Funds Transfer)

Modal premium with discount: \$ \_\_\_\_\_

Application fee: \$ \_\_\_\_\_

Total initial premium collected/draft: \$ \_\_\_\_\_

#### Initial premium:

- Draft initial premium upon policy approval
- Draft initial premium on policy effective date

### HOUSEHOLD PREMIUM DISCOUNT INFORMATION

**In order to be eligible for the household discount under a American Continental Insurance Company Medicare supplement plan, you must apply for a Medicare supplement plan at the same time as another Medicare eligible adult or the other Medicare eligible adult must currently be covered by a American Continental Insurance Company Medicare Supplement policy. The Medicare eligible adult must be either: (a) your spouse; or (b) someone with whom you have continuously resided for the past 12 months. The household discount will only be applicable if a policy for each applicant is issued. The discounted rates will be 5 percent lower than the individual rates and will apply as long as both policies remain in force.**

#### PAYMENT MODES

Each payment mode, other than annual and monthly electronic funds transfer, results in higher total yearly premium costs. Reasons for higher costs include added collection and administrative costs, time value of money considerations and lapse rates. The annual and monthly electronic funds transfer modes have the same and lowest total yearly premium costs. As a result, there is a time value of money advantage to you for paying monthly versus annually. However, there may be other advantages to you for choosing an annual payment based on your preferences. Your agent can explain the differences in modes and help you decide which is best for you. You may change your payment mode, among the modes available, during the life of your policy.



# Application for Medicare Supplement Insurance

## 4. Health questions

If this is an Open Enrollment or Guaranteed Issue application, do not answer questions in this section.

If the health questions are answered for an Open Enrollment or Guaranteed Issue application, the application cannot be processed and will be returned.

	<b>Applicant:</b>	<b>A</b>	<b>B</b>
	1. Are you dependent on a wheelchair or any motorized mobility device?	OY ON	OY ON
	2. Do any of the following apply to you? Currently hospitalized, confined to a bed, in a nursing facility or assisted living facility, receiving home health care or physical therapy	OY ON	OY ON
	3. At any time, have you been medically diagnosed, treated, or had surgery for any of the following?		
	A. congestive heart failure, unoperated aneurysm, defibrillator	OY ON	OY ON
	B. leukemia, lymphoma, multiple myeloma, cirrhosis	OY ON	OY ON
	C. Parkinson's Disease, Lou Gehrig's Disease, Alzheimer's Disease, dementia, multiple sclerosis, muscular dystrophy, cerebral palsy	OY ON	OY ON
	D. chronic kidney disease, kidney failure, kidney disease requiring dialysis, renal insufficiency, Addison's Disease	OY ON	OY ON
	E. any condition requiring a bone marrow transplant or stem cell transplant, any condition requiring an organ transplant	OY ON	OY ON
	F. Acquired Immune Deficiency Syndrome (AIDS), AIDS Related Complex (ARC), tested positive for the Human Immunodeficiency Virus (HIV)	OY ON	OY ON
	4. Do you have diabetes?		
	A. that requires use of insulin	OY ON	OY ON
	B. with complications including retinopathy, neuropathy, peripheral vascular or arterial disease or heart artery blockage	OY ON	OY ON
	C. with history of heart attack or stroke (at any time)	OY ON	OY ON
	D. treated with medication that has been changed or adjusted in the past 12 months because of uncontrolled blood sugar	OY ON	OY ON
	5. Within the past 36 months, have you been medically diagnosed, treated, or had surgery for any of the following?		
	A. alcoholism, drug abuse	OY ON	OY ON
	B. cardiomyopathy, atrial fibrillation, anemia requiring repeated blood transfusions, any other blood disorder	OY ON	OY ON
	C. internal cancer, melanoma, Hodgkin's Disease	OY ON	OY ON
	D. hepatitis, disorder of the pancreas	OY ON	OY ON
	6. Within the past 24 months, have you been medically diagnosed, treated, or had surgery for any of the following?		
	A. enlarged heart, transient ischemic attack (TIA), stroke, peripheral vascular or arterial disease, neuropathy, amputation caused by disease	OY ON	OY ON
	B. myasthenia gravis, systemic lupus or connective tissue disorder	OY ON	OY ON
	C. osteoporosis with fractures, Paget's Disease, arthritis that restricts mobility or the activities of daily living	OY ON	OY ON
	D. any lung or respiratory disorder requiring the use of a nebulizer or oxygen, or 3 or more medications for lung or respiratory disorder	OY ON	OY ON
	E. any lung or respiratory disorder and currently use tobacco products	OY ON	OY ON
	7. Within the past 12 months, have you been advised by a medical professional to have treatment, further evaluation, diagnostic testing, or any surgery that has not been performed?	OY ON	OY ON
	8. Within the past 12 months, have you been medically diagnosed or, treated, or had surgery for a heart attack, artery blockage, or heart valve disorder?	OY ON	OY ON
	9. Within the past 12 months, have you been medically diagnosed with wet macular degeneration and have taken or are currently receiving injections?	OY ON	OY ON



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Applicant A Initials \_\_\_\_\_

Applicant B Initials \_\_\_\_\_

## 6. Applicant A physician information

If this is an Open Enrollment or Guaranteed Issue application, do not answer questions in this section.

### Your primary physician

Phone

Physician's office name

City

State

### Specialist seen in the past 24 months

Specialty

Reason for seeing (diagnosis)

### Specialist seen in the past 24 months

Specialty

Reason for seeing (diagnosis)

### Specialist seen in the past 24 months

Specialty

Reason for seeing (diagnosis)

Have you seen any additional physicians other than those listed above in the past 24 months?  Y  N

## Applicant B physician information

If this is an Open Enrollment or Guaranteed Issue application, do not answer questions in this section.

### Your primary physician

Phone

Physician's office name

City

State

### Specialist seen in the past 24 months

Specialty

Reason for seeing (diagnosis)

### Specialist seen in the past 24 months

Specialty

Reason for seeing (diagnosis)

### Specialist seen in the past 24 months

Specialty

Reason for seeing (diagnosis)

Have you seen any additional physicians other than those listed above in the past 24 months?  Y  N

# Application for Medicare Supplement Insurance

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Applicant A Initials..... Applicant B Initials.....

## 7. Important statements

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1. You do not need more than one Medicare Supplement policy.
2. If you purchase this policy, you may want to evaluate your existing health coverage and decide if you need multiple coverages.
3. You may be eligible for benefits under Medicaid and may not need a Medicare Supplement policy.
4. If, after purchasing this policy, you become eligible for Medicaid, the benefits and premiums under your Medicare Supplement policy can be suspended, if requested, during your entitlement to benefits under Medicaid for 24 months. You must request this suspension within 90 days of becoming eligible for Medicaid. If you are no longer entitled to Medicaid, your suspended Medicare Supplement policy (or, if that is no longer available, a substantially equivalent policy) will be reinstated if requested within 90 days of losing Medicaid eligibility. If the Medicare Supplement policy provided coverage for outpatient prescription drugs and you enrolled in Medicare Part D while your policy was suspended, the reinstated policy will not have outpatient prescription drug coverage, but will otherwise be substantially equivalent to your coverage before the date of the suspension.
5. If you are eligible for, and have enrolled in a Medicare Supplement policy by reason of disability and you later become covered by an employer or union-based group health plan, the benefits and premiums under your Medicare Supplement policy can be suspended, if requested, while you are covered under the employer or union-based group health plan. If you suspend your Medicare Supplement policy under these circumstances, and later lose your employer or union-based group health plan, your suspended Medicare Supplement policy (or, if that is no longer available, a substantially equivalent policy) will be reinstated if requested within 90 days of losing your employer or union-based group health plan. If the Medicare Supplement policy provided coverage for outpatient prescription drugs and you enrolled in Medicare Part D while your policy was suspended, the reinstated policy will not have outpatient prescription drug coverage, but will otherwise be substantially equivalent to your coverage before the date of suspension.
6. Counseling services may be available in your state to provide advice concerning your purchase of Medicare Supplement insurance and concerning medical assistance through the state Medicaid program, including benefits as a Qualified Medicare Beneficiary (QMB) and a Specified Low-Income Medicare Beneficiary (SLMB).

## 8. Privacy notice

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Although your application is our initial source of information, we may collect information, including health history and medical records, from persons other than you and we may conduct a telephone interview with you. American Continental Insurance Company, its affiliates, or its reinsurer(s) may also in certain circumstances release information collected by us to third parties without authorization from you. Upon written request, we will provide you with the information contained in your file. Medical information will be disclosed to you only through the medical professional you designate. Should you wish to request correction, amendment or deletion of any information in your file, which you believe inaccurate, please contact us and we will advise you of the necessary procedures.

## 9. Producer compensation

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When you purchase insurance from us, we pay compensation to the licensed agent, who represents us for such limited purposes as taking your insurance application, collecting your initial premiums and delivering your policy, and to any intermediaries through which the licensed agent works. This compensation may include commissions when a policy is purchased or renewed, and fees for marketing and administrative services and educational opportunities. The compensation may vary by the type of insurance purchased, or the particular features included with your policy. Additionally, some licensed agents and/or their intermediaries may also receive discounts on their own policy premiums and bonuses, and incentive trips or prizes associated with sales contests based on sales criteria, such as the overall sales volume of an agent or intermediary with our companies, or for the percentage of completed sales. (Generally, this will not be the case for registered variable insurance products or for fixed products sold through banks or broker-dealers.) Intermediaries may also pay compensation directly to the licensed agent. If the licensed insurance agent can sell insurance policies from other insurance carriers, those carriers may pay compensation that differs from ours.

# Application for Medicare Supplement Insurance

## 10. Applicant(s) agreement

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I hereby apply to American Continental Insurance Company, hereinafter referred to as "Company", for a policy to be issued in reliance on my written answers to the questions on this application. I have read and understand all statements and answers and acknowledge that to the best of my knowledge and belief, they are true, complete and correctly recorded. I acknowledge that I have received an outline of coverage for the policy applied for and *A Guide to Health Insurance for People with Medicare*.

I understand that I will receive a copy of the signed application and that a copy is as effective as the original. I acknowledge and agree that if there is more than one applicant on this application, all information provided may be reviewed or shared with the other applicant. I understand that upon acceptance of the completed application, each applicant will receive a separate policy with a copy of this application attached.

I agree (1) this application and any policy issued will constitute the entire contract of insurance and the "Company" will not be bound in any way by any statements, promises or information made or given by or to any agent or other person at any time unless the same is in writing and submitted to the "Company" at its Home Office and made a part of such contract. Only a "Company" Officer can make, modify or discharge contracts or waive any of the "Company's" rights or requirements and then only in writing; and (2) this application shall not be approved until the first premium is paid, there has been no change in my health as stated in the application and a policy has been issued by the "Company".

I understand and agree that, if I choose to pay my premium by electronic funds transfer (EFT) from my checking or savings account, I am accepting the terms and conditions of the EFT authorization attached to this application.

**I understand that this application is subject to the Time Limit on Certain Defenses.**

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<b>Applicant A</b> signature	Date signed
<b>X</b>	.

---

<b>Applicant B</b> signature	Date signed
<b>X</b>	.

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I and the agent indicated below hereby certify that I have read or had read to me, the completed application and I realize that any false statement or material misrepresentation in my application may result in loss of coverage under this policy.

<b>Applicant A</b> signature	Date signed
<b>X</b>	.

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<b>Applicant B</b> signature	Date signed
<b>X</b>	.

---

Agent signature	Date signed
<b>X</b>	.

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# Application for Medicare Supplement Insurance

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Applicant A Initials \_\_\_\_\_

Applicant B Initials \_\_\_\_\_

## 11. Applicant A account information

Complete this section if you are requesting electronic funds transfer (EFT) for premium payment.

Include a voided check with the application.

Draft date cannot be on the 29th, 30th or 31st of the month. Requesting to have a draft date more than 10 days greater than the policy's paid to date will draft a month in advance.

Name

.

Account owner name, if different than proposed insured's

.

Account owner relationship to proposed insured:

Business owned

Living trust

Employer

by proposed insured

Power of Attorney

Conservator/guardian

Family member; specify

Financial institution name

.

Checking

Savings

Routing number

.

Account number

.

Draft date if different from effective date

.

## Applicant B account information

Complete this section if you are requesting electronic funds transfer (EFT) for premium payment.

Include a voided check with the application.

Draft date cannot be on the 29th, 30th or 31st of the month. Requesting to have a draft date more than 10 days greater than the policy's paid to date will draft a month in advance.

Name

.

Account owner name, if different than proposed insured's

.

Account owner relationship to proposed insured:

Business owned

Living trust

Employer

by proposed insured

Power of Attorney

Conservator/guardian

Family member; specify

Financial institution name

.

Checking

Savings

Routing number

.

Account number

.

Draft date if different from effective date

.

This is an example of a personal check. A business check may be different.

For all other checks, use the nine-character bank routing number, which appears between the **⦿** symbols, usually at the bottom left corner of the check.

John Henry Doe  
PH. 000-000-0000  
1234 Any Street  
Mycity, TN 00000

Date \_\_\_\_\_

Pay to the Order of \_\_\_\_\_ \$ \_\_\_\_\_ Dollars

For \_\_\_\_\_

★ Local Bank Mycity, TN

ACH RT 012345678

⑆ 987654321 ⑆ 1234567 ⑆ 001234

For checks with an **ACH RT (Automated Clearing House Routing) number**, please use this number.

The **account number** is up to 17 characters long and appears next to the **⦿** symbol at the bottom of the check and usually to the right of the bank routing number.

# Application for Medicare Supplement Insurance

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Applicant A Initials \_\_\_\_\_

Applicant B Initials \_\_\_\_\_

## 12. Electronic funds transfer (EFT) authorization

I understand and accept these terms and conditions:

- We are authorized to withdraw funds periodically from your account to pay insurance premiums for the insured.
- If your financial institution does not honor an EFT request, we will NOT consider your premium paid.
- If your financial institution does not honor an EFT request, we may make a second attempt within five business days.
- We have the right to end EFT payments at any time and bill you directly either quarterly or less frequently for premiums due.
- Information as to each EFT charge will be provided by entry on your account statement or by any other means provided by your financial institution. You will not receive premium notices from us.
- If you want to cancel or change this authorization, you must contact us at least three business days before a scheduled withdrawal.
- Any refund of unearned premium will be made to the policy owner or the policy owner's estate.

Signature only required if the account owner is different than the proposed insured.

Signature of account owner for **Applicant A**

Date

X

.

Signature of account owner for **Applicant B**

Date

X

.

## 13. Agent

All information **must** be completed.

Please list any other medical or health insurance policies sold to **Applicant A**.

1) List policies sold which are still in force

.

.

2) List policies sold in the past 5 years which are no longer in force

.

.

Please list any other medical or health insurance policies sold to **Applicant B**.

1) List policies sold which are still in force

.

.

2) List policies sold in the past 5 years which are no longer in force

.

.

I certify that:

1. I have accurately recorded the information supplied by the applicant(s).
2. The application was provided to the applicant(s) to review and the applicant(s) has been advised that any false statement or material misrepresentation in the application may result in rescission of the policy(ies).
3. I have provided an outline of coverage for the policy(ies) applied for and *A Guide to Health Insurance for People with Medicare* to applicant(s) prior to completing the application.

Agent name *Printed*

Writing number (agent or company)

.

.

Agent signature

State license ID number (for FL only)

X

.

Phone

E-mail

.

.

The writing number reflects where commissions will be paid.

# Application for Medicare Supplement Insurance

## 14. Agent request to split commissions

This section must be completed with this application in order to split commissions.

If this application results in an issued policy through American Continental Insurance Company (ACI), the agents listed below have agreed to split the commissions earned on the policy.

- Both agents must be properly licensed and appointed with ACI in the policy's state of issue.
- Split commissions are calculated as a percentage of commissionable premium and will apply while the policy remains in force.
- The percentage of the premium split can be for any amount but must be stated in whole numbers and total 100%. (For example, the percentage for the premium split can be from 1% to 99% but cannot be 0% or 100%.)
- Calculation of each agent's commissions are based on their respective ACI commission schedule.

### Agent Information *Print*

Writing Agent		Percentage
.....	.....	..... %
Secondary Agent	Writing number	Percentage
.....	.....	..... %

Writing Agent Signature

**X**  
.....

By signing this form, the writing agent agrees to split his/her commission with the secondary agent as indicated above.



**American Continental Insurance Company**

An Aetna Company

800 Crescent Centre Dr.  
Suite 200  
Franklin, TN 37067

800 264.4000  
aetnaseniorproducts.com  
office hours 7:30 a.m. - 4:30 p.m. CST

# Receipt

from **American Continental Insurance Company**

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- Print clearly and use blue or black ink.
- Applicant(s) keeps this receipt for their records.
- If only one applicant, just complete **Applicant A** information.
- Complete all required sections of the application. Any incomplete or missing information could delay processing of your application.

---

**Applicant A** name *Printed* \_\_\_\_\_ Date of application \_\_\_\_\_  
 . \_\_\_\_\_ . \_\_\_\_\_

Initial payment collected (if applicable)  
 \$ \_\_\_\_\_  Check  Money order

EFT draft amount \_\_\_\_\_ EFT draft date \_\_\_\_\_  
 \$ \_\_\_\_\_ . \_\_\_\_\_

---

**Applicant B** name *Printed* \_\_\_\_\_ Date of application \_\_\_\_\_  
 . \_\_\_\_\_ . \_\_\_\_\_

Initial payment collected (if applicable)  
 \$ \_\_\_\_\_  Check  Money order

EFT draft amount \_\_\_\_\_ EFT draft date \_\_\_\_\_  
 \$ \_\_\_\_\_ . \_\_\_\_\_

---

This acknowledges receipt of your application for an American Continental Insurance Company Medicare Supplement insurance policy.

Agent name *Printed* \_\_\_\_\_ Phone \_\_\_\_\_  
 . \_\_\_\_\_ . \_\_\_\_\_

Signature of agent  
**X** \_\_\_\_\_

- Payment will be refunded for any coverage not issued.
- All premium payments must be made payable to American Continental Insurance Company.
- DO NOT make any check payable to the agent and do not leave the payee blank on the check.
- A recorded interview may be required as part of the underwriting on your application for insurance.

Medicare Supplement Insurance - A. If this payment equals the full, initial premium for the mode of premium payment selected by the applicant(s); and B. if the answers are true and correct in the application and if American Continental Insurance Company issues a Medicare Supplement policy according to its rules, limits, and standards for the plan and amount applied for by the applicant(s); then this payment shall be applied to the payment of the first premium of the issued Medicare Supplement policy. No Medicare Supplement policy shall be effective until it has actually been issued by American Continental Insurance Company.

**Thank you for choosing American Continental Insurance Company!**