



Aetna Senior Supplemental Insurance

THE Beat

your weekly eBulletin

2023 Medicare Parts A & B updates

The Centers for Medicare and Medicaid Services (CMS) have released the 2023 premiums, deductibles, and coinsurance amounts for the Medicare Part A and Part B programs, which are included in our Annual Notice of Change mailings to policyholders. We are also updating our Medicare Supplement outlines of coverage with this information, which will be available in the coming weeks.

[View the notice of 2023 changes to policyholders](#)

Medicare card number requirement and verification on Aetna Quote & Enroll



We have an important new feature on Aetna Quote & Enroll to help you, by improving application and claims processing times.

The Medicare Beneficiary Identifier (MBI) is now a required data entry field for all Medicare Supplement underwritten and guaranteed issue applications. This is the number found on the applicant's Medicare card.

While we strongly encourage you to include the MBI on Open Enrollment (OE) applications as well, we know there are many cases where the applicant has not yet received their new Medicare card from the Centers for Medicare & Medicaid Services (CMS). **If you don't have the Medicare number at the time of submission for an OE application, please leave the field blank.**

With this new process, **the MBI number is validated against a CMS database** to ensure it is correct, using the MBI number, last name and date of birth of the applicant. **The Part A and Part B effective dates are also validated.**

If you don't enter the MBI correctly on the E-App, you'll see a message to review the number and enter it again.

The MBI number is a key requirement when it comes to paying claims. If we don't receive the MBI number on the application, the policyholder must provide it to us after the policy is issued. **If we do not receive the MBI from the policyholder, we can not pay claims until we have it.**

This new MBI verification tool allows us to process applications even faster while reducing the need for time-consuming corrections, as we often see data entry errors with each of these fields.

We're excited to offer this new feature just in time for AEP - happy selling!

We've updated our Producer Guide

When it comes to selling for Aetna Senior Supplemental Insurance, our Producer Guide is your go-to resource. We've made a few updates just in time for AEP.

- Updated contracting quick reference guide
- New licensing and appointment guide for uplines
- Medicare Beneficiary Identifier (MBI) requirement
- Initial draft date guidelines
- CVS in-store payment information
- ...and more!



[View updated Producer Guide](#)

Your AEP resources

We've put helpful guides and links to frequently used tools all in one place, so you can quickly access the information you need during AEP. Whether you're a new agent or have been around for a few years, it's easy to get caught up in all of the noise about AEP.

Make sure you're ready to sell, learn about about the online tools available to you, and more.

[View your AEP resources](#)

upcoming webinars

Do you want to expand your portfolio of senior solutions and discover our easy-to-use online tools? Join one of our upcoming webinars:

Webinar topic

Date and time

[Aetna Quote & Enroll](#)

Thursday, October 20 at 10 AM CT

[View all upcoming live webinars](#)

And if these times don't work for your schedule, we have good news! We also offer **[on-demand webinar videos](#)** for you to watch at your convenience.

Use the links below for quick access to our tools:

[View our plans](#) | [Aetna Quote & Enroll](#) | [Track your app](#)

* Aetna Senior Supplemental Insurance includes products underwritten by: Accendo Insurance Company (ACC), part of the CVS Health® family of companies and Aetna affiliate; Aetna Health and Life Insurance Company (AHLIC); Aetna Health Insurance Company (AHIC), American Continental Insurance Company (ACI); Continental Life Insurance Company of Brentwood, Tennessee (CLI).

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