



**We're expanding our Home Care Plus benefits**



We're continuing to enhance our Protection Series<sup>SM</sup> ancillary portfolio. The Home Care Plus maximum benefit amounts will increase effective **March 17**:

- Home Care Indemnity: from \$1,200/week to **\$1,500/week**
- Daily Hospital Indemnity: from \$300/daily to **\$400/daily**

You can download/order updated sales materials and submit applications starting **Friday, March 17**.

*Note: The updated brochure is not yet available for Arizona or New Mexico.*

**Your client can choose their initial premium draft date**

Did you know that your clients have options for their initial premium draft? Be sure to review these options with your client before submitting the application.

- **Draft upon approval**
- **Draft on policy effective date**

If you're submitting an **E-App** through Aetna Quote & Enroll, the default selection for the initial premium draft is **draft upon approval**. However, you also have the option to choose draft initial premium on policy effective date.

If you're submitting a **paper** application, you can mark the initial premium draft date

option on the application. If this information is left blank, the default will be **draft initial premium on the issue date of policy**.

## upcoming webinars

Do you want to expand your portfolio of senior solutions and discover our easy-to-use online tools? Join one of our upcoming webinars:

**Webinar topic**

**Date and time**

**Dental, Vision and Hearing Plus**

**Wednesday, March 15 at 12 PM CT**

**Medicare Supplement**

**Thursday, March 16 at 10 AM CT**

**Cancer and Heart Attack or Stroke Plus**

**Friday, March 17 at 8 AM CT**

[View all upcoming live webinars](#)

Use the links below for quick access to our tools:

[View our plans](#) | [Aetna Quote & Enroll](#) | [Track your app](#)

\* Aetna Senior Supplemental Insurance includes products underwritten by: Accendo Insurance Company (ACC), part of the CVS Health® family of companies and Aetna affiliate; Aetna Health and Life Insurance Company (AHLIC); Aetna Health Insurance Company (AHIC), American Continental Insurance Company (ACI); Continental Life Insurance Company of Brentwood, Tennessee (CLI).

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